
SUMIDA CORPORATION

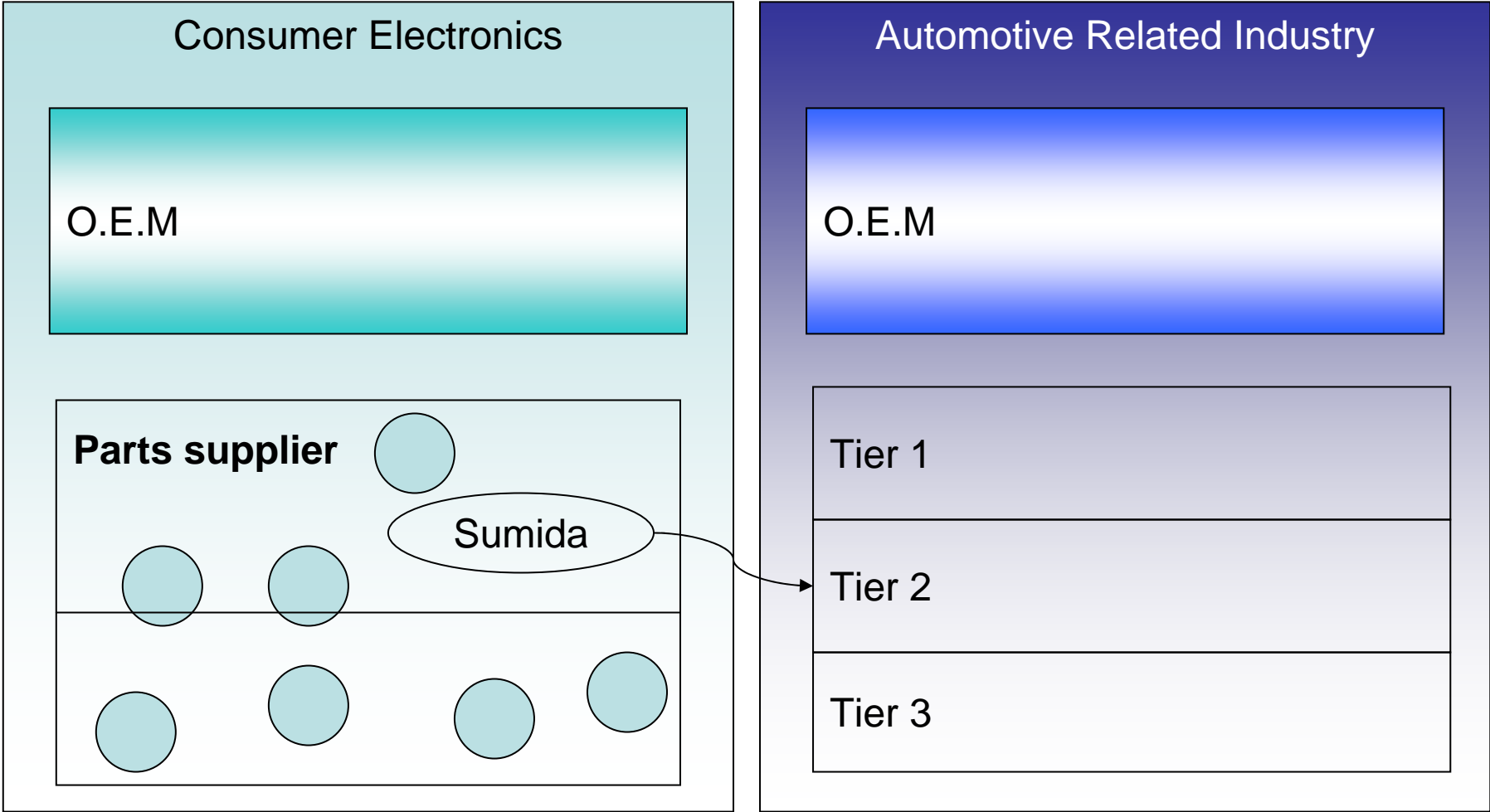
3rd Quarter Results - 2005

27th October 2005

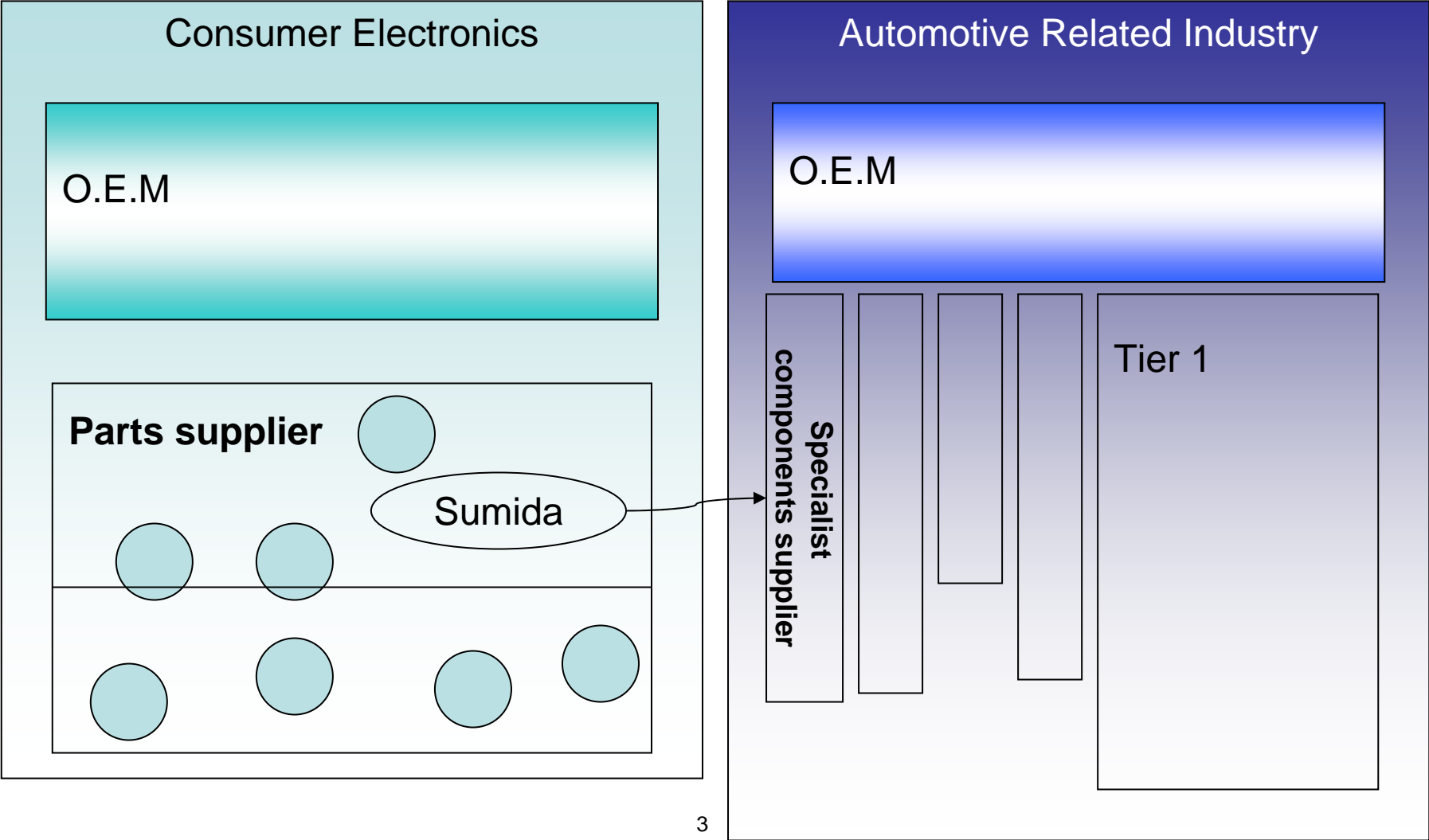
CEO

YAWATA SHIGEYUKI

SUMIDA's Strategy

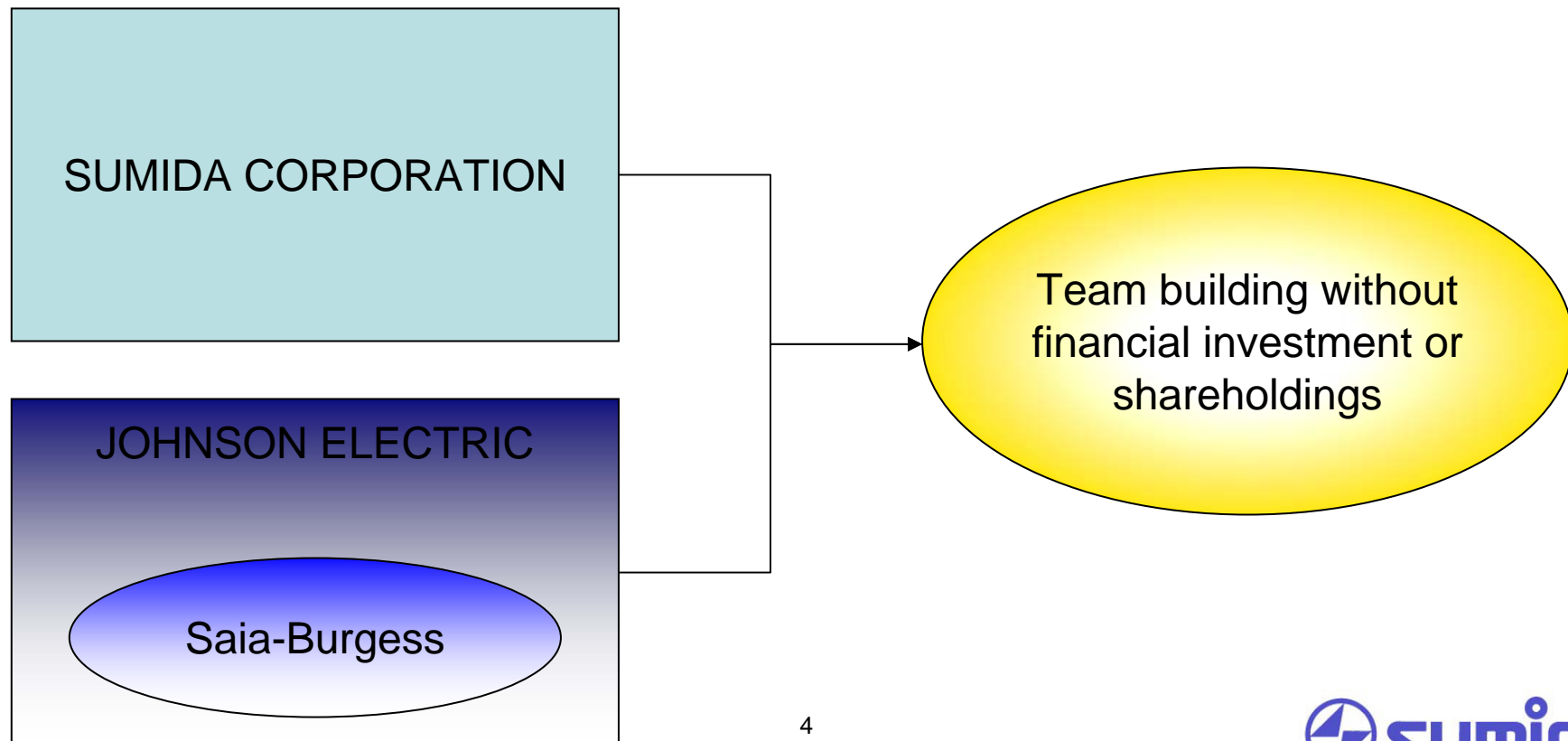


SUMIDA's Strategy

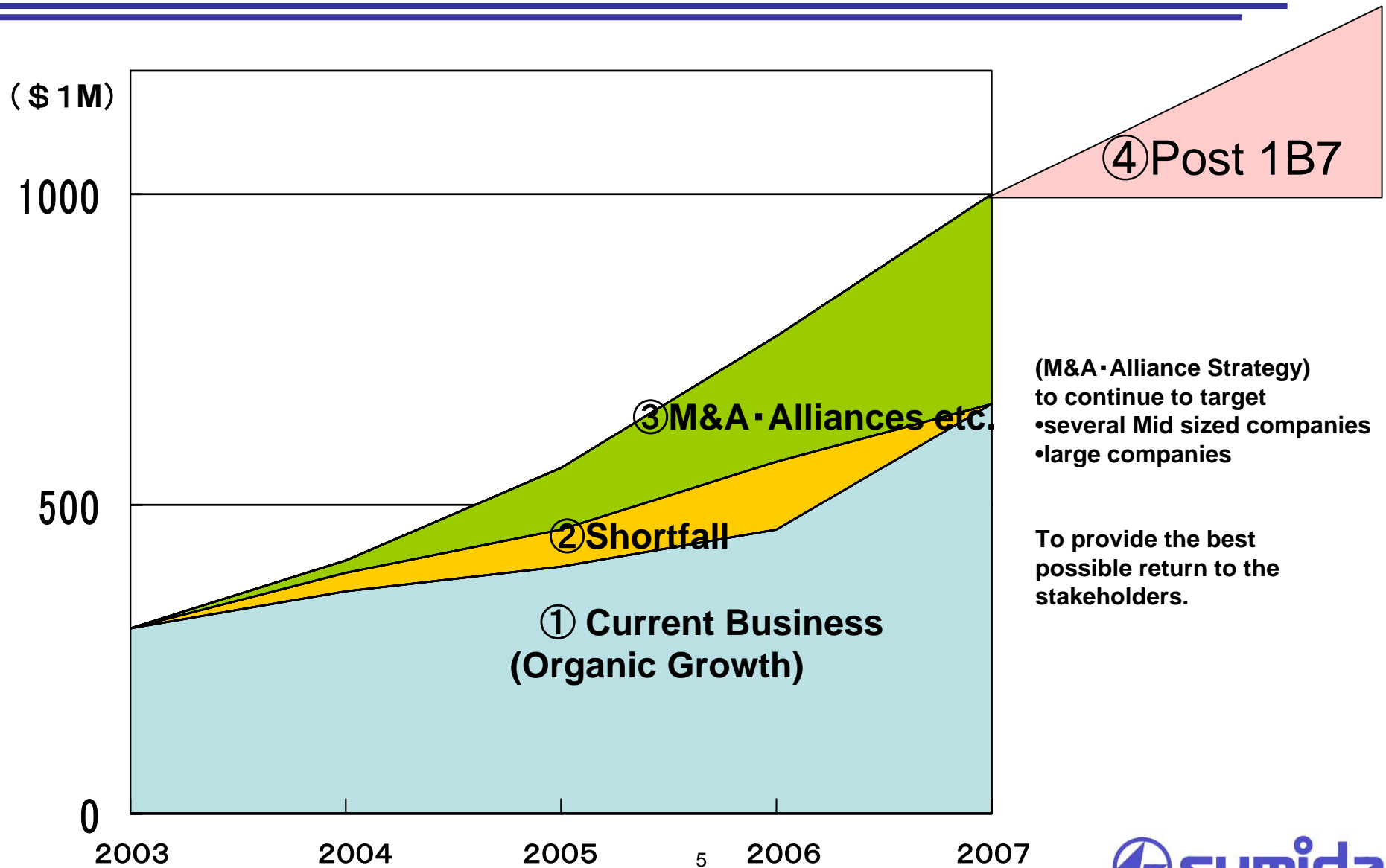


TOB for Saia Burgess

- Friendly working relationship without “shareholding”
- To form a team to become a solution provider



The road to 1B7



(M&A - Alliance Strategy)
to continue to target
• several Mid sized companies
• large companies

To provide the best
possible return to the
stakeholders.

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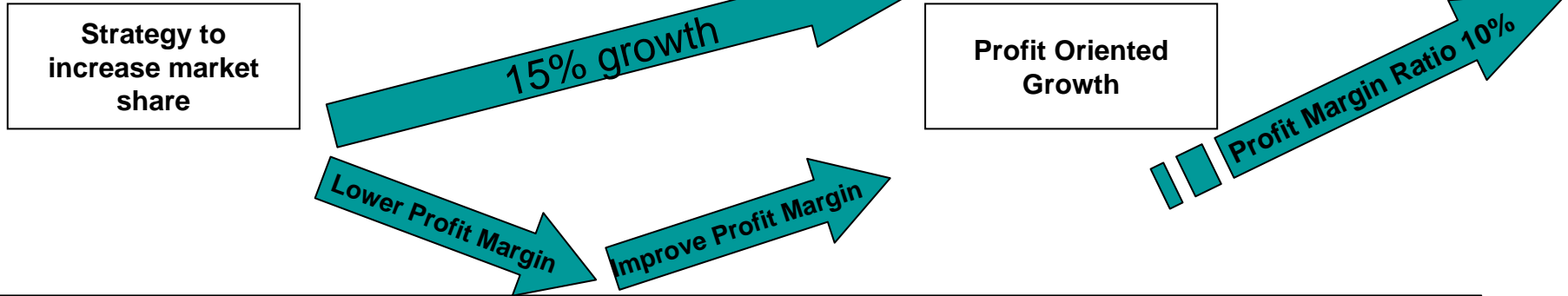
3rd Quarter Results - 2005

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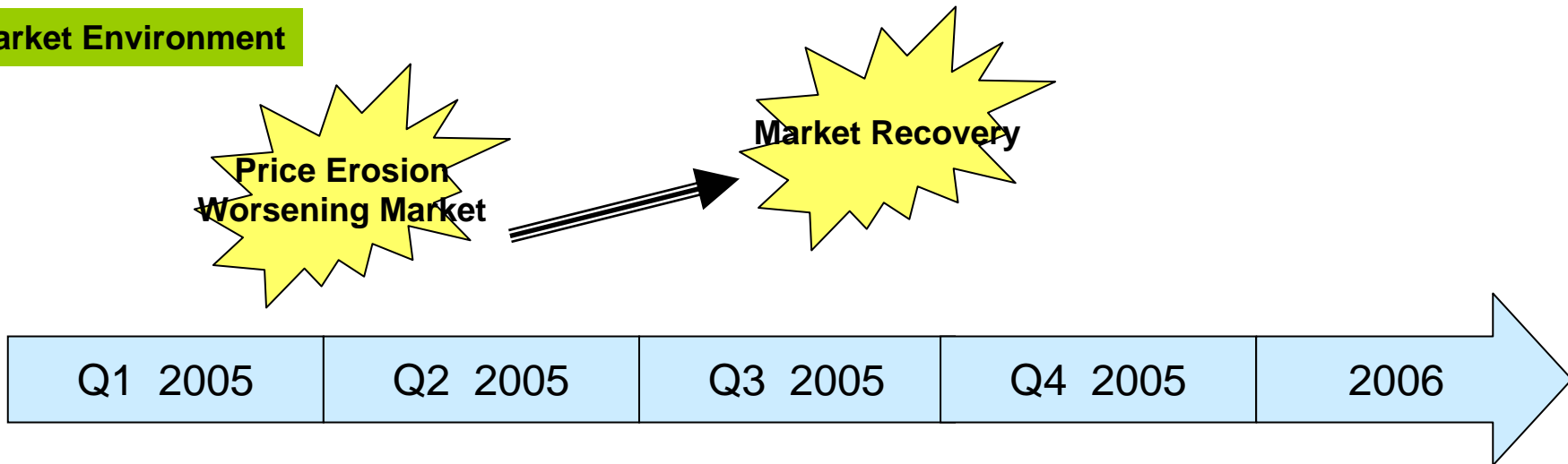
**GROUP PRESIDENT
CHIU KA SHEUNG**

2005 – Business Climate

Sumida's Strategy



Market Environment



SUMIDA CORPORATION

3rd Quarter Results - 2005

27th October 2005

CFO

MATSUDA SABURO

1. Consolidated Results of Operations for Q3

(million yen, %)

	<u>05 Q2</u>	<u>05 Q3</u>	<u>Change</u>	<u>% Change</u>
Net Sales	9,519	10,225	706	7.4%
Operating Profit	1,036	845	△191	△18.4%
Operating Profit Ratio	10.9%	8.3%		
Ordinary Income	934	733	△202	△21.5%
Net Income	631	590	△41	△6.5%

2. Net Sales

	(million yen, %)			
	<u>04 Q3</u>	<u>05 Q3</u>	<u>Change</u>	<u>% Change</u>
5 Companies	8,855	9,741	886	10.0%
PMC	<u>663</u>	<u>484</u>	<u>△179</u>	<u>△ 27.0%</u>
Total	<u><u>9,519</u></u>	<u><u>10,225</u></u>	<u><u>706</u></u>	<u><u>7.4%</u></u>
Legacy	4,746	4,945	199	△4.2%
Inverter	2,551	2,784	233	9.1%
Automotive	<u>1,558</u>	<u>2,012</u>	<u>454</u>	<u>29.1%</u>
5 Companies	<u><u>8,855</u></u>	<u><u>9,741</u></u>	<u><u>886</u></u>	<u><u>10.0%</u></u>

3. Operating Income

	(million yen, %)			
	<u>04 Q3</u>	<u>05 Q3</u>	<u>Change</u>	<u>% Change</u>
Legacy	2,334	2,217	△117	△5.0%
Inverter	350	551	201	57.4%
Automotive	480	395	△85	△17.7%
Subtotal	3,164	3,163	△1	0%
PMC	103	78	△25	△24.3%
Elimination	△2,231	△2,396	△165	
Operating Profit	<u>1,036</u>	<u>845</u>	<u>△191</u>	<u>△18.4%</u>

4. Operating Profit Comparison

(Unit : %)

	<u>04 Q3</u>	<u>05 Q3</u>	<u>% Change</u>
Legacy	49.2	44.8	△4.6%
Inverter	13.7	19.8	6.1%
Automotive	30.8	19.7	△11.1%

5. Profit Structure Analysis

(million yen,%)

	Sales	Margin (Actual - Forecast)	Margin (Theoretical)	Fixed Costs	Operating profit	Operating profit ratio
05 Q1	9,424	30.9%	30.9%	2,200	712	7.6%
05 Q2	9,700	31.9%	31.4%	2,393	701	7.2%
05 Q3(E)	10,200	31.5%	32.3%	2,385	828	8.1%
05 Q3(A)	10,225	31.7%	32.3%	2,396	845	8.3%
05 Q4(E)	10,300	31.7%	32.3%	2,385	880	8.5%
05 Target	11,000	31.7%	33.6%	2,385	1,102	10.0%

6. 2005 Q3 Consolidated Results of Operations (against commitment)

	<u>Commitment</u>	<u>Actual</u>	<u>Favor (UF)</u>	(million yen, %) <u>Achievement</u>
Sales	10,200	10,225	25	100.2%
Margin	3,248	3,241	△7	99.8%
Margin Ratio	31.8%	31.7%		
SGA	2,428	2,396	△ 32	
Operating Profit	820	845	25	103.0%

7. 2005 Q3 Consolidated Results of Operations (against commitment)

	<u>Commitment</u>	<u>Actual</u>	<u>Favor (UF)</u>	(million yen, %) <u>Achievement</u>
Operating Profit	820	845	25	103.0%
Equity Method	(75)	(75)		
Others	(25)	(37)	△12	
Recurring Profit	720	733	13	101.8%

9. Consolidated Forecast for Q4

(million yen, %)

	2005 (Q4)	2004 (Q4)	2005 (Q3)
Sales	10,300	10.0%up	0.7%up
Operating Profit	880	5.8%up	4.1%up
Recurring Profit	750	15.0%up	2.3%up
Net Income	850	1,417.9%up	44.1%up

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27th Oct.,2005